

INVESTOR PRESENTATION CONTENTS

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All figures are expressed in million US dollar as of December 2023, unless otherwise stated.

## ABOUT US

Investing in sustainable impact

**INVESTOR PRESENTATION ABOUT US IDB Invest** 

## Three Institutions, One IDB Group

We are IDB Invest, the private sector institution of the IDB Group, a multilateral development bank committed to strengthening private sector enterprises in Latin American and the Caribbean.

At IDB Invest, we finance sustainable enterprises and projects to achieve financial results that maximize economic, social and environmental development while playing a lead role in integrating ESG sustainability solutions throughout our investment process.



EST. 1959

Governments Civil society

Loans Guarantees Grants

Policy advice Technical Assistance Knowledge

BBG: IADB



EST. 1984

Private Sector

Loans Guarantees Equity & Mezzanine

**Advisory Services** 

**BBG: IDBINV** 



EST. 1992

The Innovation Laboratory

Loans, Seed and Venture **Capital Grants** 

**Knowledge Networks** Open Innovation

Common shareholders Aligned governance & strategy

We manage the **IDB's legacy private** sector portfolio

**IDB** provides us administrative services INVESTOR PRESENTATION ABOUT US



# Shareholder overview

Member Countries and Voting Power



# REGIONAL MEMBER COUNTRIES

Argentina	11.9%
Bahamas	0.2%
Barbados	0.2%
Belize	0.1%
Bolivia	1.0%
Brazil	11.9%
♣ Chile	3.1%
Colombia	3.1%
Costa Rica	0.5%
🛟 Dom. Rep	0.6%
Ecuador	0.6%
El Salvador	0.5%
📵 Guatemala	0.6%
Guyana	0.2%
Haiti	0.5%
Honduras	0.5%
Jamaica	0.4%
Mexico	7.6%
Nicaragua	0.5%
😍 Panama	0.6%
Paraguay	0.5%
Peru	3.2%
Suriname	0.1%
💜 Trin. & Tobago	0.5%
👙 Uruguay	1.3%
Venezuela	3.1%

## NON-REGIONAL MEMBER COUNTRIES

	Austria	0.5%
0	Belgium	0.2%
(*)	Canada	3.1%
	China	5.2%
3	Croatia	0.01%
•	Denmark	0.6%
+	Finland	0.6%
0	France	2.0%
	Germany	1.1%
*	Israel	0.3%
0	Italy	2.9%
	Japan	3.7%
•	Korea	4.6%
	Netherlands	0.6%
<b>+</b>	Norway	0.6%
0	Portugal	0.2%
	Slovenia	0.01%
	Spain	4.3%
	Sweden	0.6%
0	Switzerland	1.4%
<u> </u>	UK	0.2%
•	United States	14.8%

INVESTOR PRESENTATION ABOUT US IDB Invest

# What We Offer

We support our clients by providing finance solutions, advisory services and knowledge that meet the evolving demands of the regions private sector.



#### **Finance Solutions**

- Loans
- Guarantees
- Equity and mezzanine
- Resource mobilization
- Blended finance



#### **Advisory Services**

- Climate change
- Gender, diversity and inclusion
- Sustainability and MSMEs
- Public-private partnerships
- Digitalization



#### Knowledge

- te change Publications
  - Conferences and workshops
  - Market trends
  - Feasibility studies
  - Regional/sectorial expertise

## **Our sectors**

## Financial Intermediaries



Financial Institutions



Non-Bank Financial Institutions



Investment Funds

#### Infrastructure



Energy



Transport



Water and sanitation



Social infrastructure

#### Corporates



Agribusiness



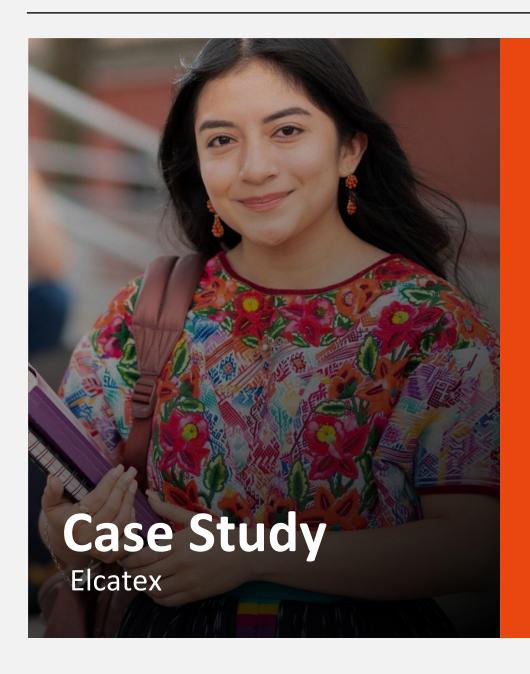
Manufacturing



Tourism



Telecommunications media and technology INVESTOR PRESENTATION CASE STUDY IDB Invest



# Building a more inclusive textile supply chain in Honduras

Category: Social

**Sub-category:** Employment generation and programs to alleviate unemployment from socio-economic crises

Honduras



**Approved amount:** 

\$64M

Allocated amount:

\$64M

Total mobilization:

\$32M

As of 2021, the project has achieved the following results:

About **5,000 new jobs** created, surpassing the target of 3,200.

**379 SME suppliers** integrated into the value chain, 92% of the total expected.

Elcatex increased its sales by 24% between 2019 and 2021. The new plant became operational in September 2021 and is expected to reach capacity by 2022 and exceed its targets including for production and exports.





















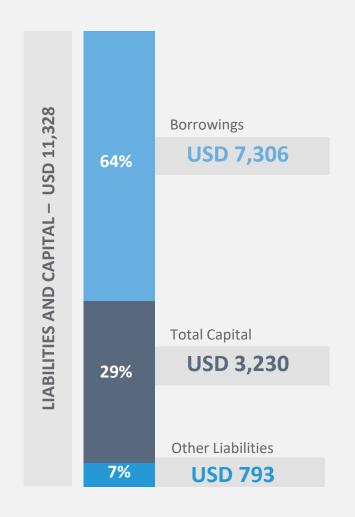


Approval Year: 2020



## A Solid Balance Sheet and high credit rating







"Excellent capitalization, reduced buffers relative to prepandemic levels (...) Fitch expects (...) the FRA and equity/assets ratio to remain above the 'excellent' threshold."



"IDB Invest has successfully implemented its expanded mandate over the last six years (...) has ample capital (...) combined with robust liquidity buffers."

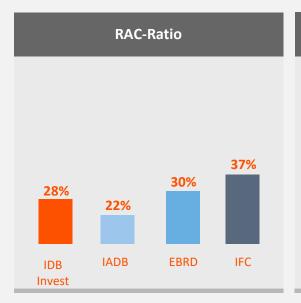


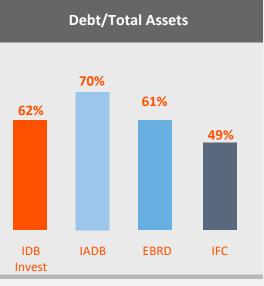
"IDB Invest's **conservative risk-management** practices keeps its capital adequacy and **liquidity ratios strong**."

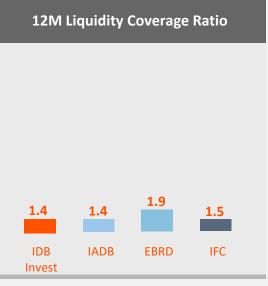
## **Strong Financial Profile**

AAA Rated Peer Comparison

Multilateral	Assets (USD Million)	S&P Long Term Issuer Rating
IDB-Invest	9,401	AA+
IADB	148,026	AAA
EBRD	71,625	AAA
IFC	99,010	AAA

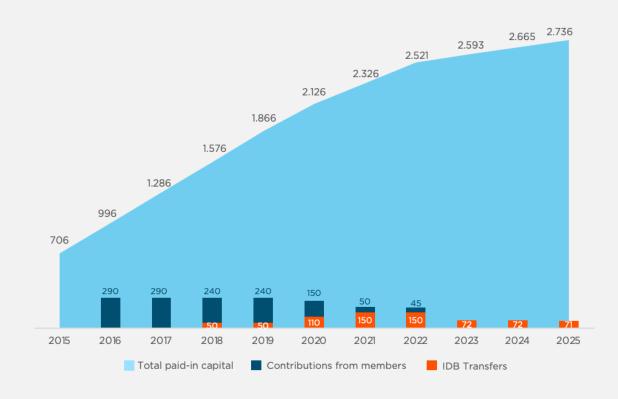








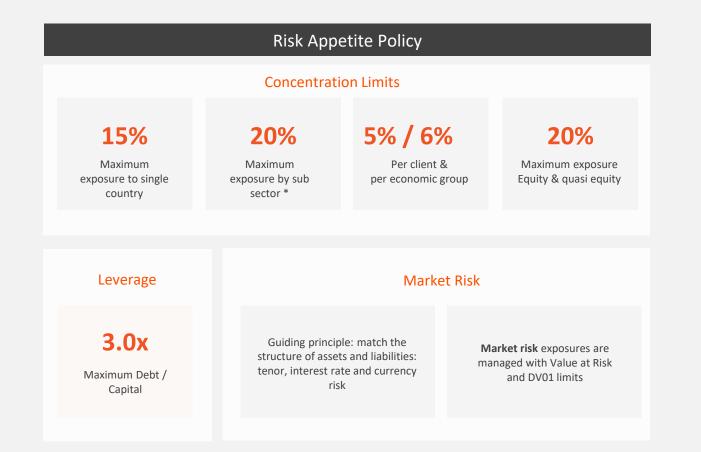
In 2015 the Board of Governors approved a capital increase of USD 2.0 billion: USD 1.3 billion of new contributions from member countries and USD 725 million of transfers by IDB on behalf of its member countries.



**Capital Increase Payment Schedule<sup>1</sup>** 

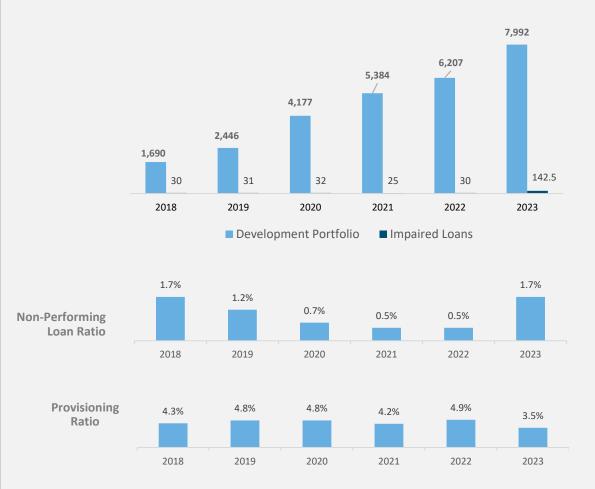
IDB Invest operates exclusively with 100% paid-in capital

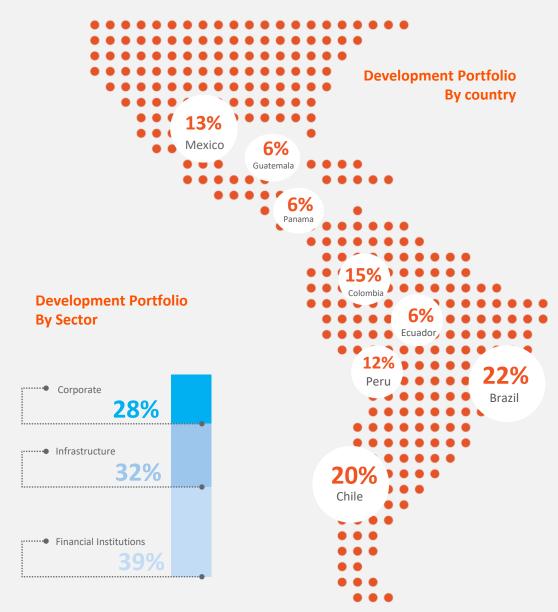
# Strong Risk Management Framework



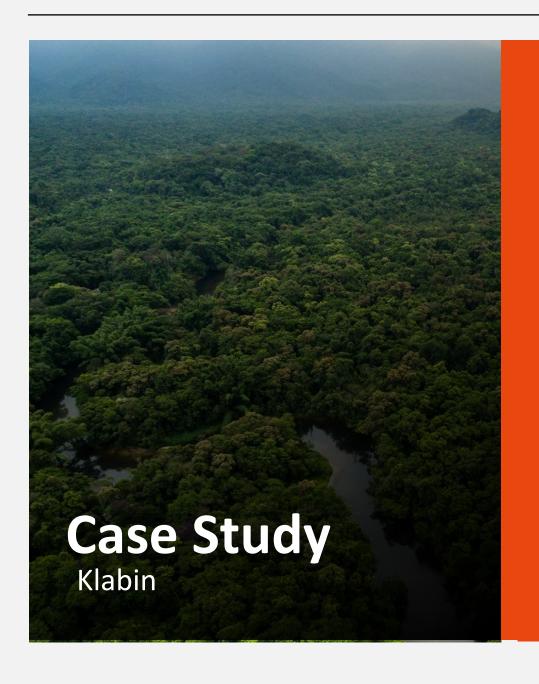


# High Quality and Diversified Development Portfolio





INVESTOR PRESENTATION **CASE STUDY IDB** Invest



## **Bolstering the productivity and** sustainability of the pulp and paper industry in Brazil

Category: Green Sub-category: Renewable energy

**Approved amount:** 

\$180M

**Allocated amount:** 

\$13.7M

**Total mobilization:** 

\$267.6M

By the end of 2021, the following results have been achieved (vs. 2018):

1,673 new jobs created 60% increase 60% increase in wood produced by its own plantations

in wood supplied by local farmers

Volume of production of pulp and paper (in tons) sales

increased 15% and 87%, respectively.

Installed power capacity for renewable energy increased from 384 MW to 530

AFFORDABLE AND CLEAN ENERGY













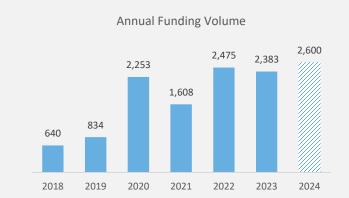


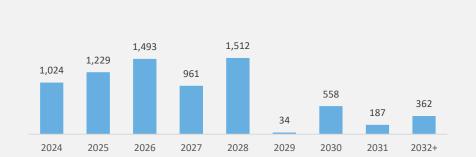




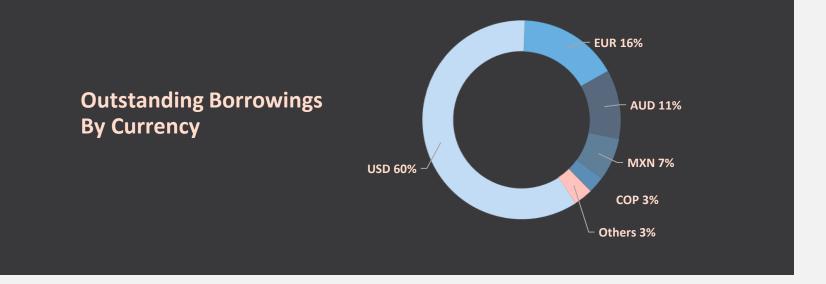
## **Funding Strategy**

- 2024 Funding Program: USD 2.6bn
  - USD benchmark issues
  - Public issues in strategic markets
  - MTNs in selected currencies and tenors
  - Local currency issues to fund local projects
- Most borrowings are swapped into US dollar variable-rate
- Promote secondary market liquidity through underwriters





Maturity Profile



## USD Global Benchmark Market

- IDB Invest has been a recurrent USD issuer since 2012
- 6 USD benchmarks issued in the last 4 years
- Attractive yield pickup vs US
   Treasuries
- All global bonds listed at the London Stock Exchange

Global SEC Exempt Program

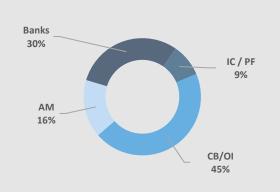
## 2023

USD 1 billion 5 Year Sustainability Bond 4.125% Mar 2028 MS+59bp T+38.5 US45828Q2B29

### Allocation by geography



#### **Allocation by Investor Type**



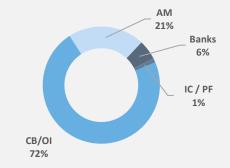
#### 2024

USD 1 billion 5 Year Sustainability Bond 4. 25% Feb 2029 MS+51bp T+26.3 US45828Q2D84

#### Allocation by geography



#### **Allocation by Investor Type**



## **Euro Market**

- Strategic Market for IDB Invest
- Inaugural EUR issue launched in 2022
- Attractive yield pickup vs Bunds
- Broad participation across Euro Zone countries
- Provide a unique opportunity for European investors to combine impact and topcredit quality with an attractive vield

Global Program (SEC Exempt)

### 2022

EUR 650 million 5-Year Fixed Rate Social Bond 3.125% Nov 2027 MS+12bp DBR+96.8bp XS2547604715

# Other 12% France 10% UK/Ireland 11% BeNelux 22%

Allocation by geography

## IC / PF 6% Banks 20%

49%

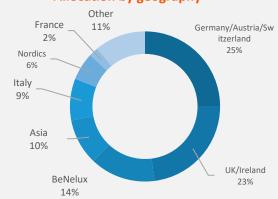
**Allocation by Investor Type** 

#### 2023

EUR 500 million 7 Year

3.125% Jun 2030 MS+21bp DBR+97.3bp XS2547604715

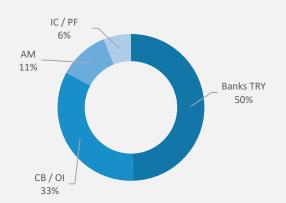




#### **Allocation by Investor Type**

AM

25%



## Kangaroo Market

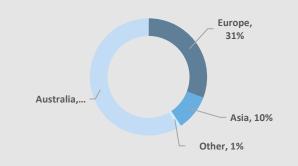
- Strategic market for IDB Invest
- Growing domestic and international investor base
- Attractive yield pickup vs Australian and semi-government bonds
- IDB Invest AUD domestic issues are repo eligible with Reserve Bank of Australia

AUD (Kangaroo) Program

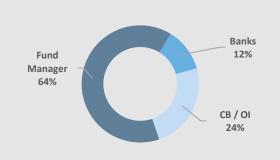
#### 2021

AUD 400 million 5 Year Fixed Rate Social Bond 1.10% Jun 2026 ACGB+41bp AU3CB0281285

#### Allocation by geography



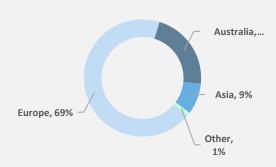
#### **Allocation by Investor Type**



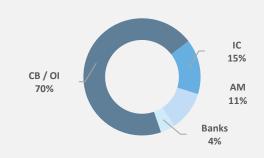
#### 2022

AUD 300 million 5 Year Fixed Rate Green Bond 2.30% Feb 2027 ACGB+58bp AU3CB0286557

#### Allocation by geography



#### **Allocation by Investor Type**



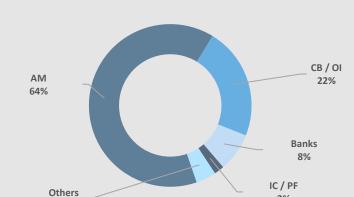
## Mexican Market

- IDB Invest is a frequent issuer in Mexico since 2008
- Issued one benchmark per year since 2018
- Currently 3 bonds outstanding
   listed in BIVA Stock Exchange
- Strategic market to finance local currency projects
- Stand alone MXN domestic debt issuance program
- Strong local investor participation

MXN Local Program

#### 2022

MXN 2.5 Billion 3-Year Floating Rate Social – MSME Bond TIIE + 5 Sep 2025 MXJIBIOK0044

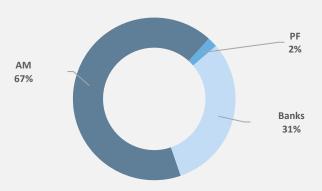


**Allocation by Investor Type** 

#### 2023

MXN 3.5 Billion 3-Year Floating Rate Social TIIE + 10 Oct 2026 MXJIBIOK0051

#### Allocation by Investor Type



## Sustainable Bond Program

- All sustainable bonds are issued under the Sustainable Debt
   Framework which is ICMA aligned
- 100% funds were allocated in 2021
- US\$ 4.9 bn bond issued under sustainable format
- 68% of total outstanding bonds are under sustainable format

Sustainable Debt Framework



INVESTOR PRESENTATION OUR APPROACH TO SUSTAINABILITY IDB Invest

# OUR INSTITUTIONAL APPROACH TO IMPACT AND SUSTAINABILITY

We believe that impact investing is the future of our region.

## **100% Committed to Sustainability**

#### **KEY SUSTAINABILITY TARGETS\***

- 100% of new projects aligned with Paris Climate Agreement from 2023 on
- 30% of new financing to support climate change mitigation and/or adaptation
- 40% of new projects to support climate change mitigation and/or adaptation
- 25% of new projects to support Gender Equality
- 5% of new projects to support Diversity and Inclusion

## REPORTING AND IMPACT MANAGEMENT

- First development bank in Latin
   America and the Caribbean to
   report <u>TCFD Disclosure</u> in its Annual
   Report, including Scope 1, 2 and 3
   GHG emissions
- Annual IDB Group <u>Sustainability</u>
   <u>Report</u> and <u>GRI-Annex</u> following the
   standards of the Global Reporting
   Initiative.
- Founding signatory of the Operating principles for Impact Management

#### **CORPORATE SUSTAINABILITY**

- IDB Group is carbon neutral since 2006
- Headquarters Buildings received LEED Platinum certification (top level); several country offices LEED Certified.
- Commitment to Gender Equality:
   First regional development bank and second Multilateral
   Development Bank worldwide to receive EDGE Certification in 2016 and EDGE Move and EDGE plus in 2023.
- 38% of staff in mid and senior level positions are women.

## ESG INDICES

**IDB** Invest





S&P Green Bond Index



## **Strategic Priorities Aligned** with Sustainable Development Goals



**Productivity and** Innovation













**Regional Value** 

Chains





**Gender Equality and Diversity** 







**Climate Change** and Environmental Sustainability





**Social Inclusion and Equity** 









Digitalization





# Impact Management Framework



## **Objectives**

Select operations in line with our **mandate** as a development bank

to be strategically relevant, effective, and measurable

Ensure operations are structured

Manage our portfolio to maximize impact and sustainability

Foster continuous **learning** from our operations

Ensure **accountability** to stakeholders

# Our Sustainability Policy and Practices



## **Environmental and Social Sustainability Policy**

**a.** The IFC Performance Standards

**b.** The World Bank Group's Environmental, Health and Safety (EHS) Guidelines

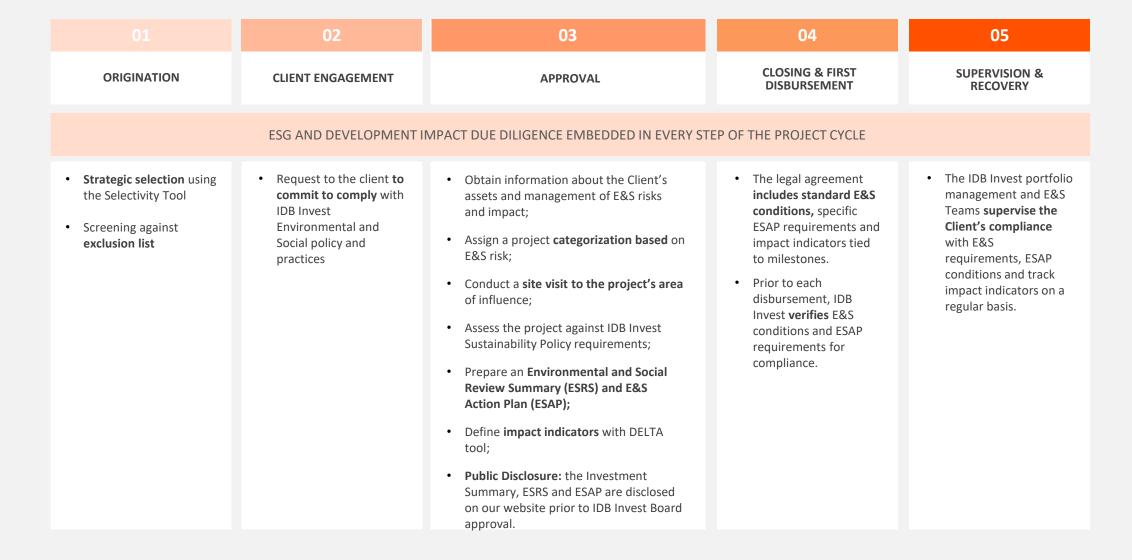
c. IDB Invest Exclusion List

**Corporate Governance Development Framework** 

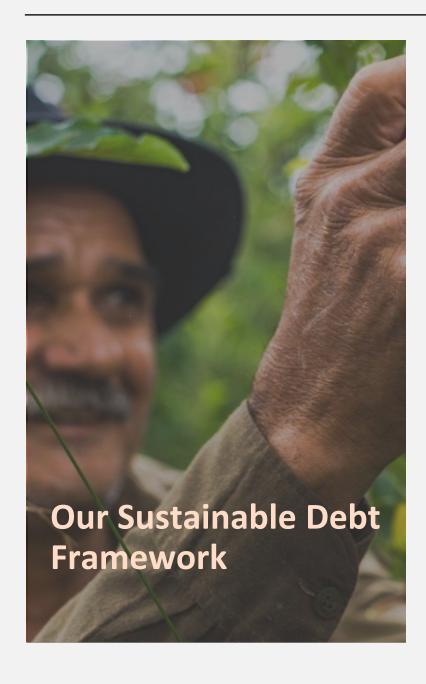
**Access to Information Policy** 

**Independent Consultation and Investigation Mechanism** 

## **Our Project Cycle**



## OUR SUSTAINABLE DEBT FRAMEWORK



#### **CATEGORIES**



#### **DEBT PRODUCTS**

Public Bond Offerings Local Currency Bonds Private Placements Commercial Paper

#### **ALIGMENT**



## **Use of Proceeds**





**Employment generation and** programs to alleviate unemployment from socio-economic crises



Food security and sustainable food systems

Socio-economic advancement and improvement



## **GREEN PROJECT CATEGORIES**

- Renewable energy
- Energy efficiency
- Clean transportation

- Environmentally sustainable management of living natural resources and land use
- Climate change adaptation and climate resilience
- Sustainable water and wastewater management

**Management of** Proceeds



**COMMITMENT TO ALLOCATE FUNDS WITHIN 24 MONTHS** 

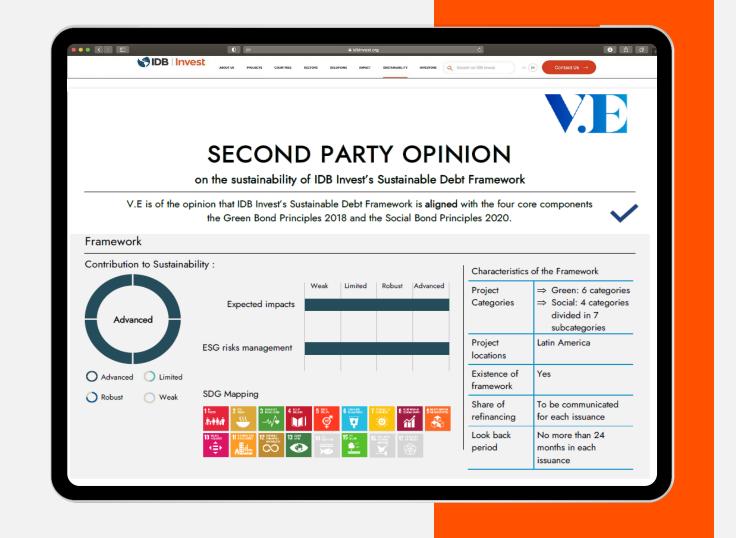


LOOK-BACK PERIOD: 24 MONTHS

# **Second Party Opinion**

"... IDB Invest Sustainable Debt Framework is aligned with the four components of the Green Bond Principles 2018 and Social Bond Principle 2020 ..."

"... In our assessment, the bonds issued via this framework will provide an 'advanced' contribution to sustainability ..."



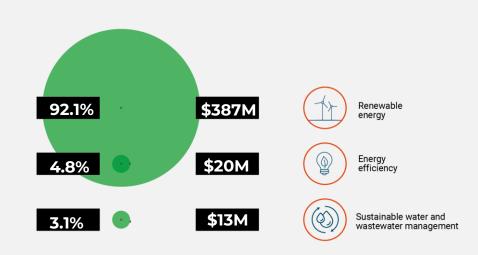
## 2021 - Allocation

US\$ 1.6Bn

Sustainable debt issued in 2021

100%
FUNDS ALLOCATED
\$421M 26% GREEN
\$1,184M 74% SOCIAL

Socioeconomic \$799M 67.5% advancement and empowerment Employment generation and programs to alleviate \$257M 21.7% unemployment from socio-economic crises Access to \$113M essential 9.5% services Affordable 0.8% \$9M basic infrastructure Food security \$6M 0.5% and sustainable food systems



## **2021 – Impact**

#### **Target Population Social Indicators** Jobs supported by firms 72.3k MSMEs financed 570k Beneficiaries of employment support 19.4k initiatives Women beneficiaries of economic 16.8k # Projects **USD Amounts** empowerment initiatives **Excluded Population** \$6M Farmers with improved access to Low-Income Population 3 \$121M 4.9k agricultural services and investments MSMEs 24 \$899M Poor population \$38M Households with improved access 657.2k to water or sanitation \$16M Vulnerable \$141M Women-led SMEs International trade promoted \$3.7B \* Projects may have more than one target population Beneficiaries receiving health services 14.2k

#### **Green Indicators**

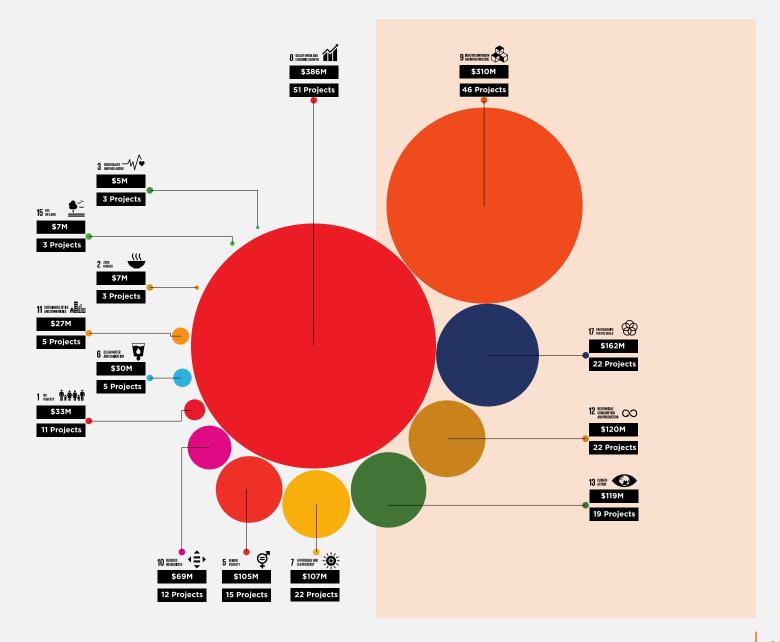
Actual

Installed power generation from renewable energy sources	1,533 MW	2,904 MW	53%
Reduction of emissions	2.5 M Tons	52.5 M Tons	5%
Energy generated - renewable	5.3 MW/h	111.3 MW/h	5%
Treated wastewater (m3)	161M	167M	96%

%

Expected

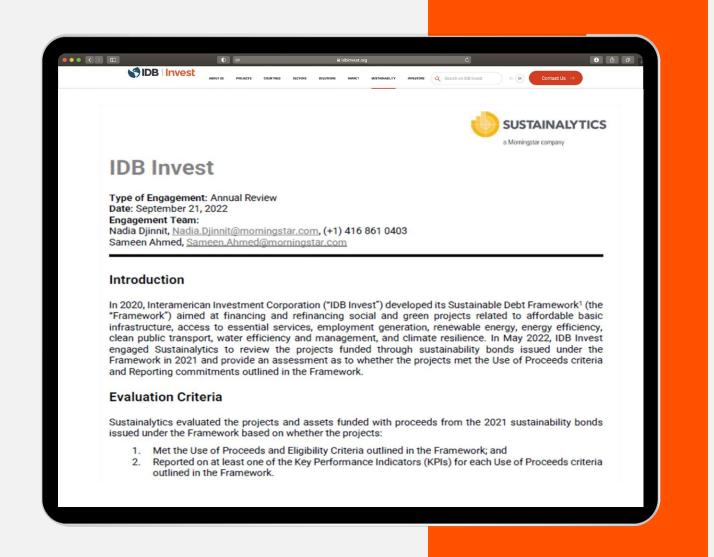
## **SDG Alignment**



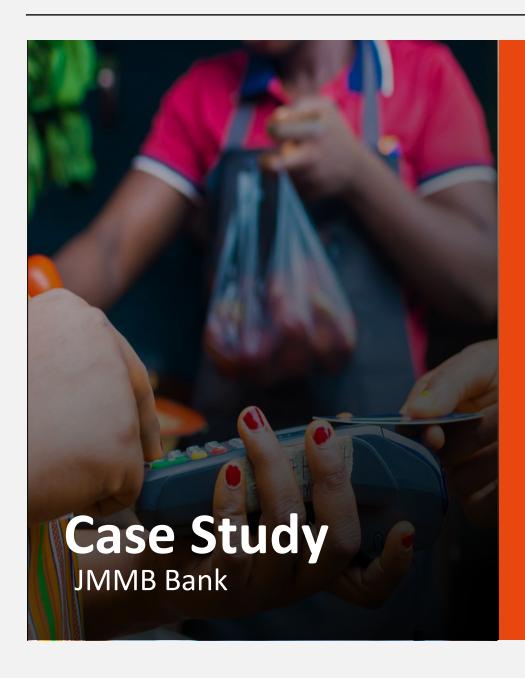
# **Independent External Review**

"... Based on the limited assurance procedures conducted, nothing has come to Sustainalytics' attention that causes them to believe that, in all material respects, the reviewed bond projects, funded through proceeds of IDB's sustainability bonds, are not in conformance with the Use of Proceeds criteria outlined in the Framework..."

"... No errors or Exceptions were identified ..."



INVESTOR PRESENTATION **CASE STUDY IDB** Invest



## **Increasing access to finance** for Jamaican SMEs

Category: Social

#### Sub-category:

Socioeconomic advancement and empowerment

Jamaica

Approved amount:

Allocated amount:

\$35M

\$35M

The project is successfully helping JMMB to strengthen its SME portfolio widening access to finance for this segment. Specifically, the following outcomes have been achieved:

372 SMEs supported

Total value of loans disbursed to SMEs is around US\$87.5 million. At the end of 2021, JMMB had an outstanding SME portfolio of US\$ 168.8 Million

Also, as a result of this transaction, JMMB Bank has developed an E&S Policy and an E&S Framework (as part of the ESMS), implemented a gender-gap analysis, provided training in diversity, and designed a gender action plan that will guide the Bank's steps to improve gender equality and diversity.













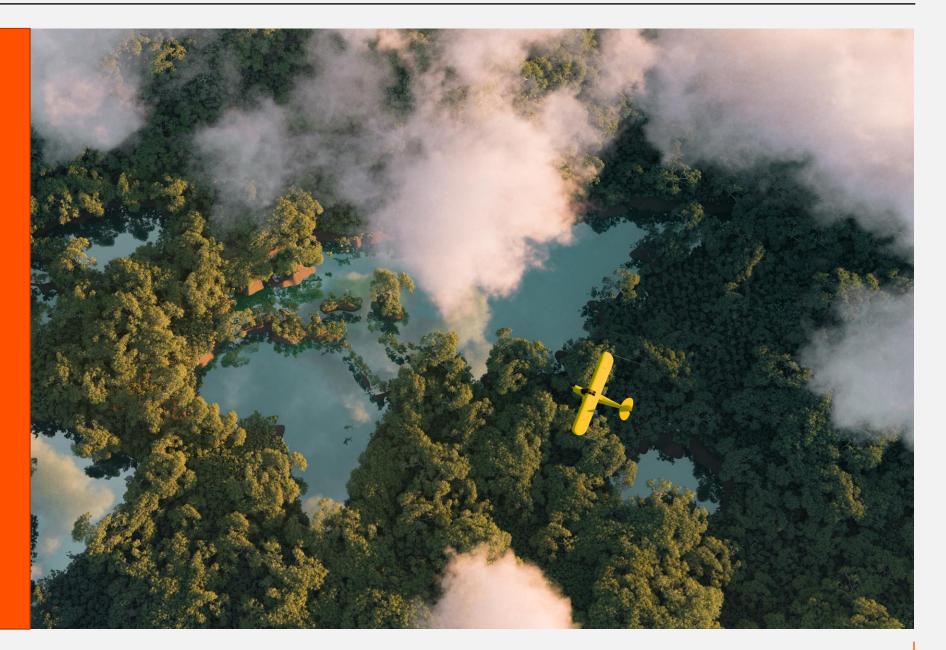






INVESTOR PRESENTATION IDB Invest

In summary, our bonds represent a unique investment opportunity that combines the strength of IDB Invest as a member of the IDB Group with strong shareholder support, a solid financial profile and top credit ratings, With a demonstrated commitment to the development of sustainable enterprises in Latina American and the Caribbean



INVESTOR PRESENTATION IDB Invest

# Join us in building tomorrow, today.

Website: <a href="www.idbinvest.org">www.idbinvest.org</a>
Bloomberg: IDBINV Corp <GO>

**LinkedIn:** www.idbinvest.org/linkedin **Twitter:** www.idbinvest.org/twitter

Facebook: www.idbinvest.org/facebook

Blog: www.idbinvest.org/blog

## **Funding Team**



Eusebio Garre

Director - Head of Funding eusebiog@idbinvest.org Tel.: 202 623 1626



Monica Landaeta

Lead Funding Officer monicala@idbinvest.org Tel.: 202 623 3160

### Management



Orlando Ferreira

Chief, Finance and Administration – CFO



Janne Sevanto

Managing Director -Treasurer

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