

### **CONTENTS**

- 1. About IDB Invest
- 2. Our Business & Our Impact
- 3. Our Risk Management Framework
- 4. Our Financial Profile



#### **ABOUT US**

# Three Institutions, one IDB Group

We are IDB Invest, the private sector institution of the IDB Group, a multilateral development bank committed to strengthening Latin American and the Caribbean businesses. We combine the speed and agility of the private sector with the strength and stability of the IDB Group, we're driving business to revolutionize markets.







Governments Civil society

Loans Guarantees Grants

Policy advice Technical Assistance Knowledge **Private Sector** 

Loans Guarantees Equity & Mezzanine

**Advisory Services** 

The Innovation Laboratory

Loans, Seed and Venture Capital Grants

Knowledge Networks Open Innovation

Common shareholders

Aligned governance & strategy

We manage the IDB's private sector portfolio

IDB provides us administrative services



#### AT A GLANCE

\$3.4B

**TOTAL ASSETS** 

60

YEARS OF EXPERIENCE IN THE REGION AS IDB GROUP AAA

FITCH

\$13.3B

ASSETS UNDER MANAGEMENT

29
OFFICES

IN LATIN
AMERICA
AND THE
CARIBBEAN,
ASIA AND
EUROPE

AA

S&P (Pos)

**47** 

**SHAREHOLDERS** 

Aa1

MOODY'S

<sup>\*</sup> Figures are as of September 2019

#### SHAREHOLDER **OVERVIEW**

#### REGIONAL MEMBER COUNTRIES

- Argentina
- Bahamas
- Barbados
- Belize
- Bolivia
- Brazil
- Chile
- Colombia
- Costa Rica
- Dominican Republic
- Ecuador
- El Salvador
- Guatemala
- Guyana
- Haiti
- Honduras
- Jamaica
- Mexico
- Nicaragua
- **Panama**
- Paraguay
- 1 Peru
- Suriname
- Trinidad and Tobago
- Uruquay
- Venezuela

#### **OTHER MEMBER** COUNTRIES

- Austria 🗅
- Belgium ()
- Canada (\*)
- Croatia 2
  - China (a)
- Denmark (
  - Finland 4
- France ()
- Germany @
  - Israel 🕏
  - Italy 🕦
  - Japan 🍙
  - Korea 🐽
- Netherlands 🍮
  - Norway 4
  - Portugal @
  - Slovenia 🍅
    - Spain 🥥
  - Sweden 🧼
- Switzerland 🔾
- United States =



#### WHAT WE **OFFER**

We support our clients by providing finance solutions, advisory services and knowledge that meet the evolving demands of the regions private sector.



#### Financial Products and Services

- Loans
- Guarantees
- Equity and mezzanine
- Resource mobilization
- Blended finance

**OUR** 

**SECTORS** 



#### **Advisory Services**

- Climate change
- Gender, diversity and inclusion
- Sustainability and **MSMEs**
- Public-private partnerships



#### Knowledge

- Publications
- Conferences and workshops
- Market trends
- Feasibility studies
- Regional/sectorial expertise

## **Intermediaries**



**Financial** 

Banks and other financial intermediaries



Financial Inclusion



Funds

#### Infrastructure



Energy



Transport



Water and sanitation



Social infrastructure

#### **Corporates**



Agribusiness



Manufacturing



Tourism



Telecommunications, media and technology

# HOW WE MEASURE DEVELOPMENT

## Adding value beyond financing

Impact Management Framework supports IDB Invest's dual objective of achieving the highest development impact while maintaining long-term financial sustainability.

It allows us to standardize how we score the potential development impact of each project upfront and track the actual impact achieved across the investment lifecycle.



We help our clients optimize the social returns of their business, in turn making them more competitive, resilient, and sustainable.

<sup>\*</sup> Development effective learning tracking and assessment tool.



#### **DEVELOPMENT IMPACT**

#### Priority Business aligned with SDG's

#### **Social Inclusion and Equity**



523.510

beneficiaries receiving health services 428.158

households with new/upgraded access to drinking water or sanitation

#### **Productivity and Innovation**



157.531

beneficiaries of on-the-job training

36.363

jobs created by supported firms

377.263

micro, small and medium enterprises financed

#### **Economic Integration**



200

km of roads built or upgraded

**US\$2.8 Billion** 

in international trade promoted

#### **Gender Equality and Diversity**



176.251

women beneficiaries of economic empowerment initiatives

#### **Climate Change and Environmental Sustainability**



264.112

households benefitting from housing solutions

9 Million

metric tons of emissions (CO<sub>2</sub> equivalent) expected to be reduced per year

100%

Installed power generation capacity from renewable sources

# HOW WE REPORT DEVELOPMENT

How to achieve the maximum impact on development is one of our core concerns at IDB Invest.



#### Development effectiveness at IDB Invest:

a way to add value

#### **LAC Society**

A way to identify and tackle development challenges, improving lives in partnership with the private sector

#### Clients

A differentiator in the market as a responsible knowledge-based organization

#### **IDB** Invest

A means to grow sustainably, to benefit their stakeholders, and to strengthen their brand

#### Shareholders

A means to ensure timely and transparent reporting

#### PROJECT HIGHLIGHTS



#### Pirapora I solar PV Project









Objective: To support the Country's efforts to diversify its energy matrix, by adding 191.5 MW of solar generation capacity

# Key facts Expected results • Approval Year: 2018 • Segment: Infrastructure s • Delta Score: 9.4 • Total Project: R\$ 954 million • IDB Invest: 25% • Tenor: 20 years • Resource Mobilization: 75% Expected results • 3.3 million tons of CO<sub>2 eq</sub> reduced during the life of the project (20 years) • 338.699 MWh/year of clean solar energy supply



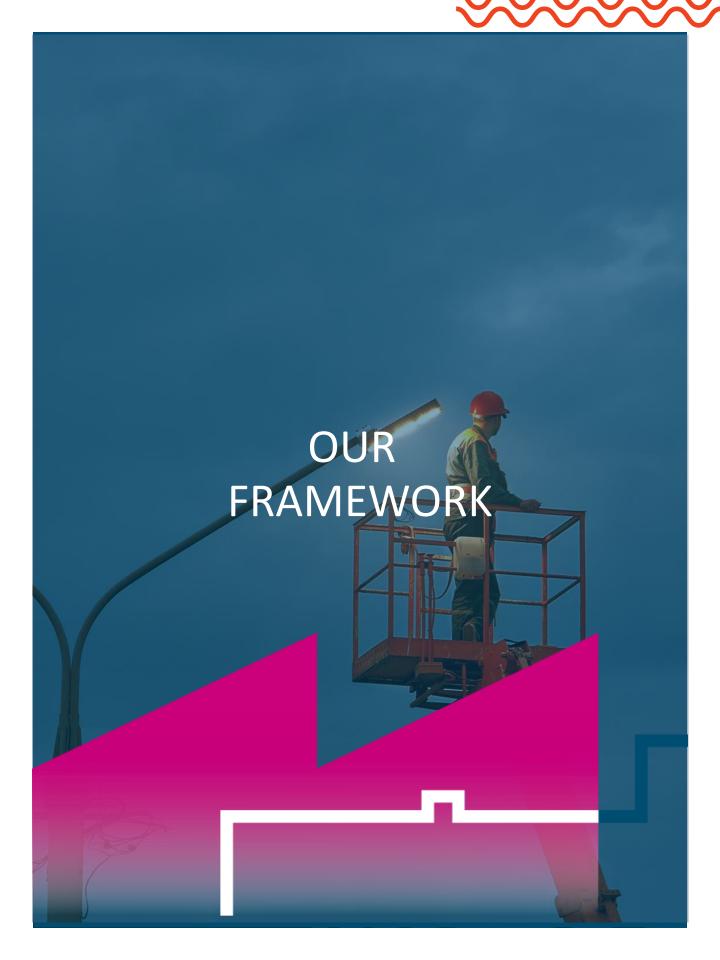
Objective: Increase Danper's agricultural and industrial production by applying sustainable agricultural practices and integrating smallholder farmers, especially women, into its supply chain.

#### **Key facts**

- Approval Year: 2017
- Segment: Corporates
  - Delta Score: 8.6
- Total Project: US\$41M
- IDB Invest: US\$20.7M
  - Tenor: 10 years
- Resource Mobilization: US\$6.8M

#### Expected results

- Integrate 132 small farmers into the supply chain
- Create 5,000 jobs, with over half going to women
- Develop a gender action plan to further enhance gender equality practices



#### STRONG RISK MANAGEMENT FRAMEWORK



#### **Risk Appetite**

15% Maximum exposure to single country 20% Maximum exposure

Maximum exposure by sector\*

5% / 6%

Maximum exposure Per client and per economic group

20%

Maximum exposure in Equity & quasi equity

#### **Liquidity Portfolio**

4 years
Maximum liquidity

portfolio duration

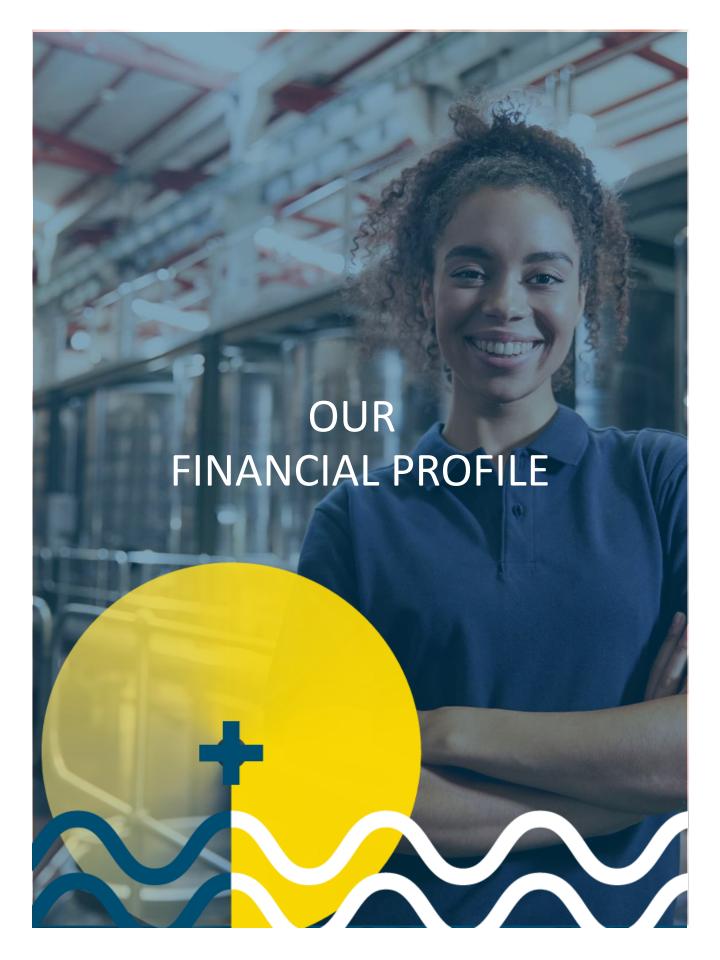
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Minimum rating for securities at purchase in liquidity portfolio

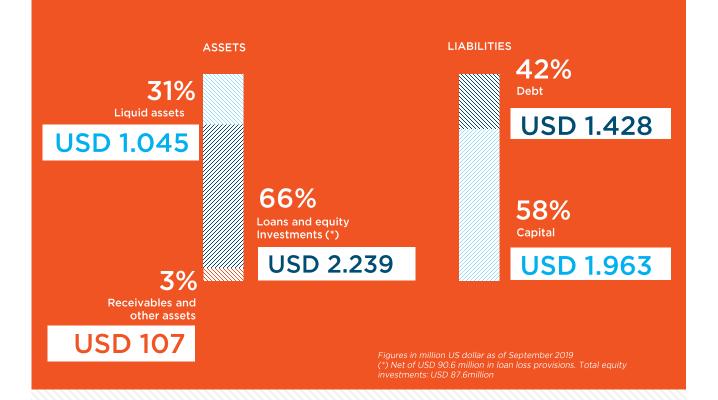
Key Balance Sheet Metrics

**3x**Maximum leverage ratio

105% Minimum liquidity coverage ratio



#### A SOUND BALANCE SHEET (USD 3,391 million)

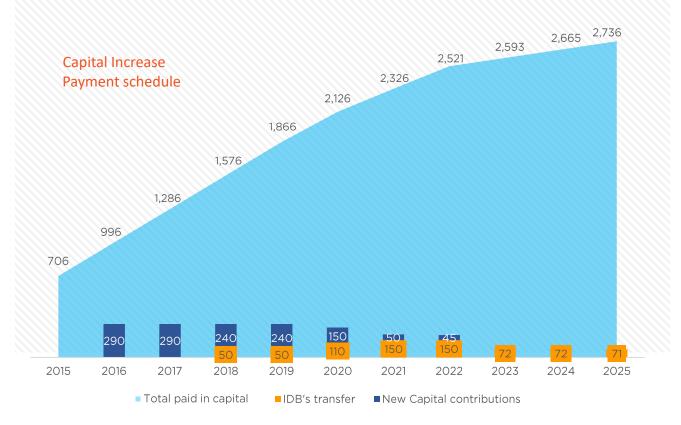


## Robust capitalization & Low leverage

Capital / total assets ratio of 58% and leverage ratio of 0.7x leave ample room for growth.

#### STRONG SHAREHOLDER SUPPORT

In 2015 the Board of Governors approved a capital increase for up to USD 2 billion: USD 1.3 billion of new contributions from member countries and USD 725 million of by IDB's transfer on behalf of its member countries.



IDB Invest operates exclusively with 100% paid-in capital

# AMPLE LIQUIDITY AND HIGH-QUALITY LIQUID ASSETS

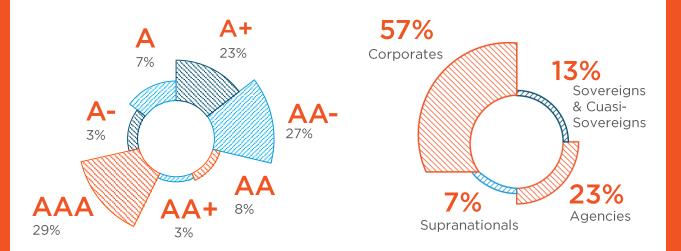
Extremely strong coverage of outstanding debt with liquid assets

Liquid Assets / Total Debt

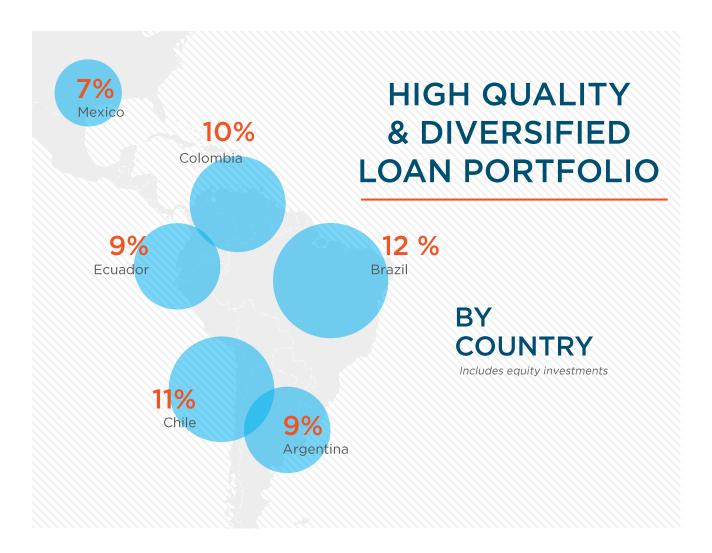


Liquid Assets by Rating

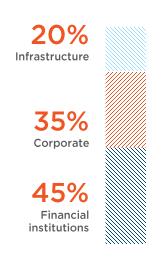
**Liquid Assets by Sector** 

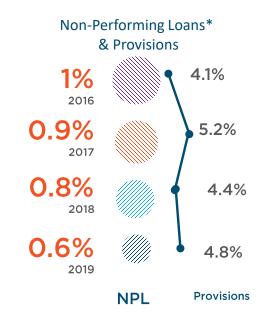


Figures are as of September 2019



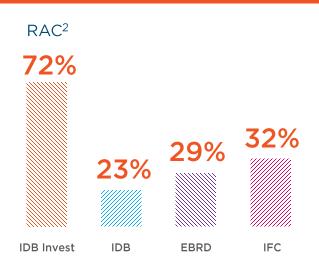




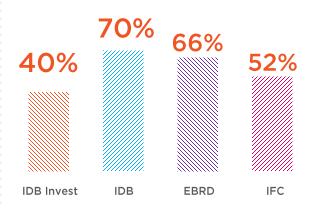


Multilateral	Assets (USD Millions)	Long Term Issuer Rating <sup>1</sup>
IDB-Invest	3,209	AA
IDB	129,459	AAA
EBRD	70,716	AAA
IFC	94,272	AAA

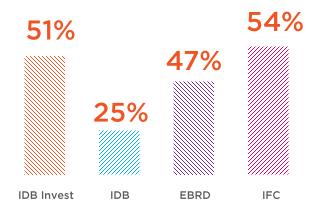
One of the strongest financial profiles among Multilateral Development Banks







#### Liquid assets / Total assets



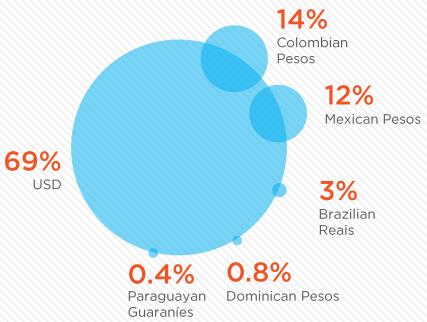
S&P Global Supranationals Special Edition Junio 2019. 1 S&P Global rating August 2018.

2 RAC: Adjusted equity / Assets weighted by risk (%). 3 Gross debt / adjusted ordinary equity (%).

Data as of December 31, 2018, except for the IFC, whose data are as of June 30, 2018.

# DIVERSIFIED FUNDING SOURCES

- Main Funding Instrument Euro Medium Term Note
- 2019 Global funding program: USD\$ 1B
- 2019 Local Currency program: USD\$ 200- \$ 250M
- Preferred tenor 3 -5 years





#### OUR PRESENCE IN THE CAPITAL MARKETS



USD

#### 500M

5 Years Fixed Rate

October 2019



PYG

#### **30B**

5 Years Fixed Rate

December - 2018



LICD

#### 500M

3 Years Floating Rate April - 2016



DOP

#### 500M

3 Years Fixed Rate

September 2019



USD

#### 500M

3 Years Floating Rate

October - 2018



LISD

#### 400M

3 Years Floating Rate October - 2014



MXN

#### 1.5B

3 Years Floating Rate

September 2019



COP

#### 144B

7 Years Fixed Rate

June - 2018



USD

#### 400M

3 Years Floating Rate November - 2012



USF

#### 250M

Increase 2.3 Years Floating Rate

June - 2019



MXN

#### 1.5B

3 Years Floating Rate

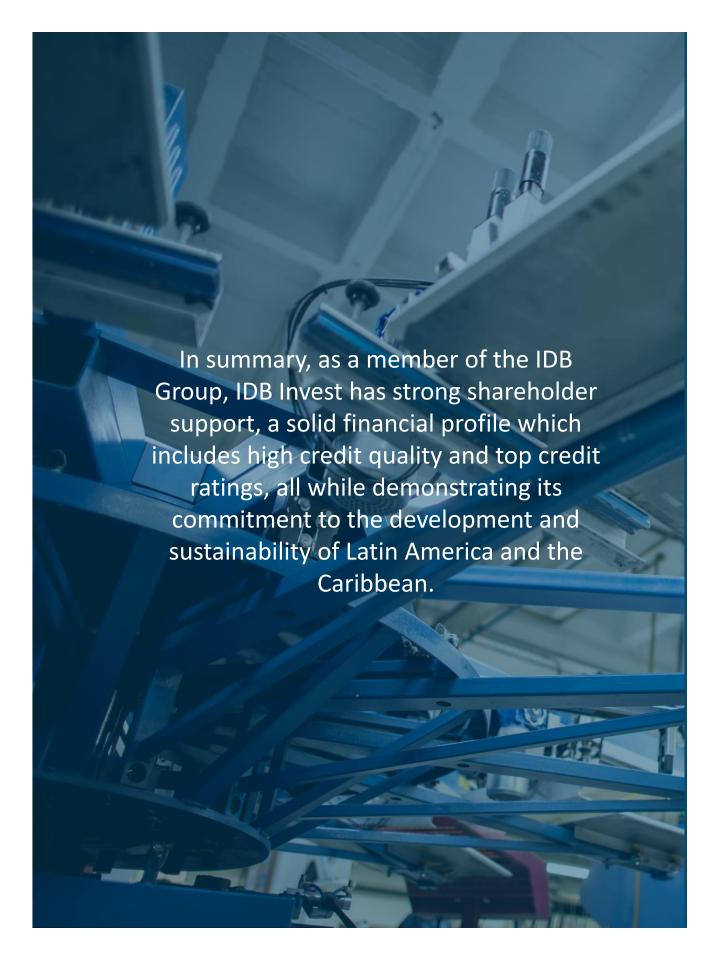
February - 2018



MXN

#### 800M

3 Years Floating Rate April - 2012



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